

# STRATTEC SECURITY CORPORATION Reports Fiscal Second Quarter Results

January 13, 2005

MILWAUKEE, Jan. 13 /PRNewswire-FirstCall/ -- STRATTEC SECURITY CORPORATION (Nasdaq: STRT) today reported operating results for the fiscal second quarter ended December 26, 2004.

Net sales for the Company's second quarter ended December 26, 2004 were \$48.4 million, compared to net sales of \$50.0 million for the second quarter ended December 28, 2003. Net income for the period was \$4.4 million, compared to \$4.6 million in the prior year quarter. Diluted earnings per share for the period were \$1.15 compared to \$1.21 in the prior year quarter.

For the six months ended December 26, 2004, net sales were \$93.0 million compared to net sales of \$94.4 million in the prior year period. Net income was \$8.1 million compared to net income of \$8.2 million in the prior year period and diluted earnings per share were \$2.09 compared to \$2.15.

Overall sales to STRATTEC's largest customers decreased in the current quarter compared to the prior year quarter levels. Sales to DaimlerChrysler Corporation increased significantly during the current quarter to \$12.8 million compared to \$9.5 million due to a more favorable vehicle content mix. Sales to Delphi Corporation were flat at \$8.0 million. Sales to General Motors Corporation were \$10.8 million compared to \$14.0 million due to a combination of price reductions, discontinued models and lower levels of production on certain vehicles. Sales to Mitsubishi Motor Manufacturing of America, Inc. were \$1.0 million compared to \$2.1 million due to lower vehicle production volumes. Sales to Ford Motor Company decreased slightly at \$8.5 million compared to \$9.0 million due to pre-programmed price reductions. The Ford Motor Company sales in the current quarter do not reflect approximately \$600,000 of new lockset content relating to the Ford Mustang. This vehicle content is sold directly to Ford's joint venture partner AutoAlliance.

Gross profit margins were 23.6 percent in the current quarter compared to 24.2 percent in the prior year quarter. The gross profit margin decline during the current quarter was attributed primarily to product sales mix, lower production volumes, and higher purchased material costs for brass and zinc.

Operating expenses were \$4.8 million in the current quarter, compared to \$5.0 million in the prior year quarter.

During the quarter, the Company contributed \$3.0 million to its Pension Fund and repurchased 12,500 STRATTEC SECURITY CORPORATION shares under the Company's stock repurchase program at a cost of \$787,000.

STRATTEC SECURITY CORPORATION designs, develops, manufactures and markets mechanical locks, electro-mechanical locks and related access control products for North American and other global automotive manufacturers.

Certain statements contained in this release contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "may," "planned," "potential," "should," "will," and "would." Such forward- looking statements in this release are inherently subject to many uncertainties in the Company's operations and business environment. These uncertainties include general economic conditions, in particular, relating to the automotive industry, consumer demand for the Company's and its customers' products, competitive and technological developments, customer purchasing actions, foreign currency fluctuations, and costs of operations. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are only made as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances occurring after the date of this release. In addition, such uncertainties and other operational matters are discussed further in the Company's quarterly and annual filings with the Securities and Exchange Commission.

### STRATTEC SECURITY CORPORATION Results of Operations (In Thousands except per share amounts)

|   | Se     | Second Quarter Ended |             | Six Months Ended |             |
|---|--------|----------------------|-------------|------------------|-------------|
|   | Decemb | per 26               | December 28 | December 26      | December 28 |
|   |        | 2004                 | 2003        | 2004             | 2003        |
|   |        | (Unaudited)          |             | (Unaudited)      |             |
| Net Sales                                 | \$ 4   | 18,436               | \$ 50,014   | \$ 93,027        | \$ 94,434   |
| Cost of Goods Sold                        | 3      | 36,990               | 37,912      | 70,808           | 71,874      |
| Gross Profit                              | 1      | 1,446                | 12,102      | 22,219           | 22,560      |
| Engineering, Selli<br>Administrative Expe | 5      | 4,848                | 4,983       | 10,014           | 9,901       |
| Income from Operat:                       | ions   | 6,598                | 7,119       | 12,205           | 12,659      |

| Interest Income                                 | 233              | 88               | 416              | 177              |
|---|------------------|------------------|------------------|------------------|
| Interest Expense                                | -                | -                | -                | -                |
| Other Income, Net                               | 196              | 184              | 159              | 286              |
|   | 7,027            | 7,391            | 12,780           | 13,122           |
| Provision for Income<br>Taxes                   | 2,600            | 2,772            | 4,729            | 4,921            |
| Net Income                                      | \$4,427          | \$4,619          | \$8,051          | \$8,201          |
| Earnings Per Share:<br>Basic<br>Diluted         | \$1.16<br>\$1.15 | \$1.23<br>\$1.21 | \$2.12<br>\$2.09 | \$2.18<br>\$2.15 |
| Average Basic<br>Shares Outstanding             | 3,806            | 3,765            | 3,806            | 3,762            |
| Average Diluted<br>Shares Outstanding           | 3,840            | 3,824            | 3,847            | 3,821            |
| Other<br>Capital Expenditures<br>Depreciation & | \$1,322          | \$1,926          | \$2,020          | \$3,022          |
| Amortization                                    | \$1,817          | \$1,942          | \$3,681          | \$3,959          |

#### STRATTEC SECURITY CORPORATION

# Condensed Balance Sheet Data (In Thousands)

## December 26, 2004 June 27, 2004 (Unaudited)

| ASSETS                             |           |           |
|------------------------------------|-----------|-----------|
| Current Assets:                    |           |           |
| Cash and cash equivalents          | \$50,163  | \$54,231  |
| Receivables, net                   | 27,693    | 30,931    |
| Inventories                        | 11,098    | 8,361     |
| Other current assets               | 9,655     | 10,903    |
| Total Current Assets               | 98,609    | 104,426   |
| Investment in Joint Ventures       | 1,365     | 1,336     |
| Prepaid Pension Obligation         | 1,011     | -         |
| Property, Plant and Equipment, Net | 29,700    | 31,428    |
|                                    | \$130,685 | \$137,190 |
|                                    |           |           |

| LIABILITIES AND SHAREHOLDERS' EQUITY<br>Current Liabilities: |           |           |
|--|-----------|-----------|
| Accounts Payable   | \$16,583  | \$18,787  |
| Other  | 12,947    | 16,497    |
| Total Current Liabilities                                    | 29,530    | 35,284    |
| Borrowings Under Revolving Credit Facility                   | -         | -         |
| Deferred Income Taxes  | 543       | 543       |
| Accrued Pension and Post Retirement Obligat                  | 11,511    |           |
| Shareholders' Equity   | 212,565   | 200,713   |
| Accumulated Other Comprehensive Loss                         | (5,291)   | (5,385)   |
| Less: Treasury Stock   | (111,724) | (105,476) |
| Total Shareholders' Equity                                   | 95,550    | 89,852    |

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SOURCE STRATTEC SECURITY CORPORATION

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