## **STRATTEC**

## STRATTEC SECURITY CORPORATION Reports Fiscal Year End and Fourth Quarter

July 29, 2003

MILWAUKEE, Jul 29, 2003 /PRNewswire-FirstCall via COMTEX/ -- STRATTEC SECURITY CORPORATION (Nasdaq: STRT) today reported operating results for the fiscal year and fourth quarter ended June 29, 2003.

For the year ended June 29, 2003, net sales were \$196.3 million, compared to net sales of \$207.3 million in the prior year period. Net income was \$16.4 million compared to \$15.6 million and diluted earnings per share were \$4.24 compared to \$3.73.

Net sales for the fourth quarter ended June 29, 2003 were \$50.3 million, compared to net sales of \$57.0 million for the fourth quarter ended June 30, 2002. Net income was \$3.9 million, compared to \$4.7 million in the prior year quarter. Diluted earnings per share for the fourth quarter were \$1.02 compared to \$1.11 in the prior year quarter.

Sales to STRATTEC's largest customers decreased in the current quarter compared to the prior year quarter levels, with General Motors Corporation at \$15.4 million compared to \$17.7 million, Delphi Corporation at \$7.1 million compared to 8.2 million, Ford Motor Company at \$9.3 million compared to \$12.2 million, DaimlerChrysler Corporation at \$9.5 million compared to \$10.5 million and Mitsubishi Motor Manufacturing of America, Inc. at \$2.4 million compared to \$2.7 million.

Gross profit margins were 22.7 percent in the current quarter compared to 21.7 percent in the prior year quarter. The higher margins in the current year quarter were a result of the Company's ongoing cost reduction initiatives along with a favorable Mexican Peso to U.S. Dollar exchange rate.

Operating expenses were \$5.3 million in the current quarter, compared to \$5.0 million in the prior year quarter.

During the fourth quarter, 78,000 STRATTEC SECURITY CORPORATION shares were repurchased under the Company's stock repurchase program at a cost of approximately \$4.1 million. For the year ended June 29, 2003, a total of 487,200 shares were repurchased at a cost of approximately \$21.9 million.

Harold M. Stratton II, Chairman of the Board and Chief Executive Officer, commented: "We entered our fourth quarter anticipating lower customer production volumes in comparison to the prior year due to the slow down in vehicle retail sales activity which occurred in the early months of this calendar year. The continuation of that vehicle sales trend did result in production volumes declining compared to the prior year quarter, and this, along with the product content changes and pre-programmed price reductions which have been a factor throughout this fiscal year, conspired to reduce both our sales and net income for the quarter. Nevertheless, we finished the fiscal year with solid operating results. The strategic cost reduction activities that helped us achieve these favorable operating results represent a long-term commitment. These activities will continue and should help us meet the challenge of the continued softness in vehicle production that has been widely predicted for the first half of our new fiscal year."

STRATTEC SECURITY CORPORATION designs, develops, manufactures and markets mechanical locks, electro-mechanical locks and related access control products for North American and global automotive manufacturers.

Certain statements contained in this release contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "may," "planned," "potential," "should," "will," and "would." Such forward- looking statements in this release are inherently subject to many uncertainties in the Company's operations and business environment. These uncertainties include general economic conditions, in particular, relating to the automotive industry, consumer demand for the Company's and its customers' products, competitive and technological developments, customer purchasing actions, foreign currency fluctuations, and costs of operations. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements made herein are only made as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances occurring after the date of this release. In addition, such uncertainties and other operational matters are discussed further in the Company's quarterly and annual filings with the Securities and Exchange Commission.

## STRATTEC SECURITY CORPORATION Results of Operations (In Thousands except per share amounts)

	Fourth Quarter Ended		Years Ended			
	June 29,	June 30,	June 29,	June 30,		
	2003	2002	2003	2002		
(Unaudited)						
Net Sales	\$50,315	\$56,966	\$196,827	\$207,286		
Cost of Goods Sold	38,918	44,612	151,468	163,370		
Gross Profit	11,397	12,354	45,359	43,916		
Engineering, Selling &						
Administrative Expenses	5,388	5,048	19,613	19,644		

Income from Operations	6,009	7,306	25,746	24,272
Interest Income Interest Expense	95	123	369	538
Other Income (Expense), Net	71 6,175	7 7,436	(156) 25,959	(42) 24,768
Provision for Income Taxes	2,285	2,751	9,605	9,164
Net Income	\$ 3,890	\$ 4,685	\$ 16,354	\$ 15,604
	\$ 1.03 \$ 1.02	\$ 1.13	\$ 4.32 \$ 4.24	\$ 3.80 \$ 3.73
	\$ 1.02	\$ 1.11	\$ 4.24	\$ 3.73
Average Basic Shares Outstanding	3,760	4,130	3,788	4,109
Average Diluted Shares Outstanding	3,820	4,235	3,855	4,185
Other				
Capital Expenditures Depreciation &	1,072	1,523	3,772	5,297
Amortization	1,970	2,040	7,854	8,270

## STRATTEC SECURITY CORPORATION

Condensed Balance Sheet Data (In Thousands)

	June 29, 2003	June 30, 2002
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 29,902	\$ 34,956
Receivables, net	31,173	27,860
Inventories	7,884	8,242
Other current assets	12,127	11,189
Total Current Assets	81,086	82,247
Deferred Income Taxes	1,973	469
Investment in Joint Venture	1,141	393
Property, Plant and Equipment, Net	33,894	38,531
	\$118,094	\$121,640
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities:	\$ 13,990	¢ 15 201
Accounts Payable Other	\$ 13,990 15,819	\$ 15,291 16,234
Total Current Liabilities	29,809	31,525
Borrowings Under Revolving Credit Facility	29,009	51,525
Accrued Pension and Post Retirement		
Obligations (A)	19,190	15,448
Shareholders' Equity	176,844	156,084
Accumulated Other Comprehensive Loss		(2,440)
Less: Treasury Stock	(100,858)	(78,977)
Total Shareholders' Equity	69,095	
	\$118,094	,

(A) Includes \$6,932,000 of additional minimum pension liability recorded during the fourth quarter of 2003. Pat Hansen, Vice President and Chief Financial Officer of STRATTEC SECURITY CORPORATION, +1-414-247-3435

http://www.strattec.com