[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 28, 1997
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{D})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-25150

STRATTEC SECURITY CORPORATION
(Exact name of registrant as specified in its charter)

| WISCONSIN | $39-1804239$ |
| :--- | :--- |
| (State of Incorporation) | (I.R.S. Employer Identification No.) |

3333 WEST GOOD HOPE ROAD, MILWAUKEE, WI 53209 (Address of principal executive offices)
(414) 247-3333
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. YES $X$ NO --
Indicate the number of shares outstanding of each of the issuer's classes of
common stock as of the latest practicable date.
Common stock, par value $\$ 0.01$ per share: $5,702,150$ shares outstanding as of
September 28,1997 .

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STRATTEC SECURITY CORPORATION
FORM 10-Q
September 28, 1997
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Item 1 Financial Statements

```
STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
                CONSOLIDATED STATEMENTS OF INCOME
            (In Thousands, Except Per Share Amounts)
```

$$
\begin{aligned}
& \text { Three Months Ended } \\
& \text { September 28, September } 29 \text {, } \\
& 1997
\end{aligned}
$$

(unaudited)

Net sales
Cost of goods sold
Gross profit
Engineering, selling and administrative
expenses
Income from operations
Interest expense
Other expenses, net
Income before provision for income taxes
Provision for income taxes
Net income
Earnings per share
Weighted average shares outstanding

| \$42,868 | \$36,214 |
| :---: | :---: |
| 34,380 | 29,961 |
| 8,488 | 6,253 |
| 4,647 | 4,162 |
| 3,841 | 2,091 |
| 12 | 80 |
| 19 | 59 |
| 3,810 | 1,952 |
| 1,412 | 751 |
| \$ 2,398 | \$ 1,201 |
| \$ 0.42 | \$ 0.21 |
| 5,675 | 5,786 |

```
STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
                    CONSOLIDATED BALANCE SHEETS
    (In Thousands)
```

ASSETS
September 28,
1997
_-_----_-_-_
June 29,
1997
(unaudited)
Current Assets:
Cash and cash equivalents
Receivables, net
\$ 178
\$ 404
$\$ 178$
31,477
$\begin{array}{rr}31,477 & 29,687 \\ 3,845 & 3,599\end{array}$
Inventories
Finished products
Work in process
$\begin{array}{rr}11,620 & 12,446 \\ 1,228 & 1,671 \\ (2,837) & (2,837)\end{array}$
Raw materials
Raw materials
LIFO adjustment
1,228
1,671
$\begin{array}{cc}(2,837) & (2,837) \\ ---------\end{array}$
Total inventories

Customer tooling in progress
$\begin{array}{lr}7,301 & 6,615 \\ 4,419 & 4,390\end{array}$
Other current assets
$\begin{array}{rr}4,419 & 4,390 \\ --------- \\ 57,231 & 55,975 \\ 186 & 186\end{array}$
Total current assets
Deferred income taxes
Property, Plant and Equipment
$\begin{array}{rr}70,812 & 69,123 \\ 31,169 & 29,615 \\ -------------1\end{array}$
Less: accumulated depreciation
31,169
29,615
------
Net property, plant and equipment
$\begin{array}{rr}39,643 & 39,508 \\ --197,060 & \$ 95,669\end{array}$

The accompanying notes are an integral part of these balance sheets.

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|  | Three Months Ended  <br> September 28, September 29 <br> 1997 1996 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (unaudited) |  |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income |  | 2,365 |  | 1,201 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |  |
| Depreciation |  | 1,741 |  | 1,237 |
| Change in operating assets and liabilities: |  |  |  |  |
| Increase in receivables |  | 1,782) |  | (7,200) |
| (Increase) decrease in inventory |  | 1,023 |  | (231) |
| (Increase) decrease in other assets |  | (711) |  | 2,663 |
| Increase (decrease) in accounts payable and accrued liabilities |  | 1,067 |  | $(2,190)$ |
| Other, net |  | 76 |  | 12 |
| Net cash provided by (used in) operating activities |  | 3,779 |  | $(4,508)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Additions to property, plant and equipment |  | 1,920) |  | $(1,374)$ |
| Net cash used in investing activities |  | 1,920) |  | $(1,374)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Net proceeds (repayment) of borrowings under revolving credit facility |  |  |  |  |
| Exercise of stock options |  | 568 |  | 31 |
| Net cash provided by (used in) financing activities |  | 2,094) |  | 5,691 |
| EFFECT OF FOREIGN CURRENCY FLUCTUATIONS |  |  |  |  |
| ON CASH |  | 9 |  | (3) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS |  | (226) |  | (194) |
| CASH AND CASh EQUIVALENTS |  |  |  |  |
| Beginning of period |  | 404 |  | 441 |
| End of period | \$ | 178 | \$ | 247 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: |  |  |  |  |
| Income taxes paid |  | 350 | \$ | 103 |
| Interest paid |  | 20 |  | 78 |

The accompanying notes are an integral part of these statements.

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# STRATTEC SECURITY CORPORATION AND SUBSIDIARIES 

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(1) BASIS OF FINANCIAL STATEMENTS

STRATTEC SECURITY CORPORATION (the "Company") designs, develops, manufacturers and markets mechanical locks, electro-mechanical locks and related security products for North American automotive manufacturers. The accompanying financial statements reflect the consolidated results of the Company, its wholly owned Mexican subsidiary, and its foreign sales corporation.

In the opinion of management, the accompanying unaudited financial statements contain all adjustments which are of a normal recurring nature, necessary to present fairly the financial position as of September 28, 1997, and the results of operations and cash flows for the period then ended. All significant intercompany transactions have been eliminated. Interim financial results are not necessarily indicative of operating results for an entire year.

Certain amounts previously reported have been reclassified to conform to the September 28,1997 presentation.
(2) ENVIRONMENTAL MATTERS

In 1995, the Company recorded a provision of $\$ 3$ million for estimated costs to remediate a site at the Company's Milwaukee facility that was contaminated by a solvent spill which occurred in 1985. The company continues to monitor and evaluate this site and believes, based upon findings-to-date and known environmental regulations, that the environmental reserve at September 28, 1997, is adequate.
(3) EARNINGS PER SHARE

In February of 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings Per Share". This statement revises the computation and presentation of earnings per share. In accordance with timing prescribed by the Statement, the Company will adopt this Statement in the second quarter of fiscal 1998. Had the Company adopted this Statement for the three months ended September 28, 1997, and September 29, 1996, basic and diluted earnings per share would have been $\$ .42$ and $\$ .41$, and $\$ .21$ and $\$ .21$, respectively.

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Item 2

# STRATTEC SECURITY CORPORATION AND SUBSIDIARIES <br> MANAGEMENT'S DISCUSSION AND ANALYSIS <br> OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION 

The following Discussion and Analysis should be read in conjunction with the Company's accompanying Financial Statements and Notes thereto and the Company's 1997 Annual Report. Unless otherwise indicated, all references to years refer to fiscal years.

Analysis of Results of Operations

Three months ended September 28,1997 compared to the three months ended September 29, 1996

Net sales increased 18 percent to $\$ 42.9$ million for the three months ended September 28, 1997, from $\$ 36.2$ million for the three months ended September 29 , 1996. The sales increase is primarily due to increased sales to the Company's three largest customers in the current quarter compared to prior year levels with sales to General Motors Corporation increasing $\$ 5.1$ milion or 33 percent, Chrysler Corporation increasing $\$ 1.5$ million or 32 percent and Ford Motor Company increasing $\$ 1.3$ million or 13 percent. The sales growth was due to higher value mechanical and electro-mechanical content, and continued strong production levels of the vehicles the Company supplies.

Gross profit as a percentage of net sales was 19.8 percent in the three months ended September 28, 1997, compared to 17.3 percent in the three months ended September 29, 1996. Gross profit margins increased primarily due to decreased scrap and expedited freight costs in the current quarter as compared to the prior year quarter. The market cost of zinc, the Company's primary raw material, continued to rise during the quarter ended September 28, 1997 with a resulting negative effect on gross profit margins. In early October 1997 , the market cost of zinc declined substantially. Also negatively impacting gross
profits were increased costs of the Company's Mexican assembly operations. The U.S. dollar/Mexican peso exchange rate has been relatively stable for the past 21 months, while inflationary cost pressures in Mexico, which have recently moderated as compared to the prior fiscal year, have resulted in higher U.S. dollar costs.

Engineering, selling and administrative expenses were $\$ 4.7$ million or 10.8 percent of sales for the three months ended September 28, 1997, compared to $\$ 4.2$ million or 11.5 percent of sales for the three months ended September 29, 1996. The dollar increase is primarily due to an increase in engineering expenses of approximately $\$ 300,000$ in support of current and future programs.

Income from operations was $\$ 3.8$ million for the three months ended September 28, 1997, compared to $\$ 2.1$ million for the three months ended September 29, 1996. Income from operations increased reflecting the increased sales volume and improved gross profit margins as previously described above.

The effective income tax rate for the current quarter was 37.1 percent compared to 38.5 percent in the prior year quarter. The current quarter rate is consistent with the rate for the entire 1997 fiscal year. The effective rate differs from the federal statutory tax rate primarily due to the effects of state income taxes.

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Liquidity and Capital Resources
Capital expenditures in the first three months of 1998 were $\$ 1.9$ million compared to $\$ 1.4$ million in the first three months of 1997. The Company anticipates that capital expenditures will be approximately $\$ 10$ million in 1998, primarily in support of requirements for additional product programs.

The Company's investment in accounts receivable increased by approximately $\$ 1.8$ million to $\$ 31.5$ million at September 28, 1997, as compared to $\$ 29.7$ million at June 29, 1997, primarily due to increased sales levels. Inventories decreased by approximately $\$ 1.0$ million at September 28 , 1997, as compared to June 29, 1997, primarily due to process and system improvements resulting in improved inventory management.

The Board of Directors of the Company has authorized a stock repurchase program to buy back up to 289,395 outstanding shares. A total of 132,000 shares have been repurchased as of September 28, 1997, at a cost of approximately $\$ 2.1$ million. Additional repurchases may occur from time to time. Funding for the repurchases was provided by cash flow from operations and borrowings under existing credit facilities.

The Company has a $\$ 25$ million unsecured, revolving credit facility (the "Credit Facility"). Outstanding borrowings under the Credit Facility were $\$ 2.4$ million at September 28, 1997. The Company believes that the Credit Facility will be adequate, along with cash flow from operations, to meet its anticipated capital expenditure, working capital and operating expenditure requirements.

The Company has not been significantly impacted by inflationary pressures over the last several years, except for zinc and Mexican assembly operations as noted elsewhere in this Management's Discussion and Analysis.

## Mexican Operations

The Company has assembly operations in Juarez, Mexico. Effective December 30, 1996, the functional currency of the Mexican operation was the U.S. dollar, as Mexico is currently considered to be a highly inflationary economy in
accordance with SFAS No. 52, "Foreign Currency Translation." The effect of currency fluctuations in the remeasurement process is included in the determination of income. The effect of currency fluctuations included in the determination of income is not material. Prior to December 30, 1996, the functional currency of the Mexican operation was the Mexican Peso. The effects of currency fluctuations resulted in adjustments to the U.S. dollar value of the Company's net assets and to the equity accounts in accordance with SFAS No. 52.

A number of the matters and subject areas discussed in this Form 10-Q that are not historical or current facts deal with potential future circumstances and developments. These include expected future financial results, liquidity needs, financing ability, management's or the Company's expectations and beliefs and similar matters discussed in the Company's Management Discussion and Analysis of Results of Operations and Financial Condition. The discussions of such matters and subject areas are qualified by the inherent risk and uncertainties surrounding future expectations generally, and also may materially differ from the Company's actual future experience. The Company's business, operations and financial performance are subject to certain risks and uncertainties which could result in material differences in actual results from the Company's current expectations. These risks and uncertainties include, but are not limited to, general economic conditions, demand for the Company's products and costs of operations.

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Part II

Other Information

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Item 1 Legal Proceedings - None
Item 2 Changes in Securities and Use of Proceeds - None
Item 3 Defaults Upon Senior Securities - None
Item 4 Submission of Matters to a Vote of Security-Holders - None
Item 5 Other Information - None
Item 6 Exhibits and Reports on Form 8-K
(a) Exhibits
```

```
3.1* Amended and Restated Articles of Incorporation of the Company
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3.1* Amended and Restated Articles of Incorporation of the Company
3.2* By-Laws of the Company
3.2* By-Laws of the Company
4.1* Rights Agreement dated as of February 6, 1995 between the
4.1* Rights Agreement dated as of February 6, 1995 between the
Company and Firstar Trust Company, as Rights Agent
Company and Firstar Trust Company, as Rights Agent
27.1 Financial Data Schedule for the quarterly period ended
27.1 Financial Data Schedule for the quarterly period ended
September 28, 1997
September 28, 1997
(b) Reports - None

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* Incorporated by reference to Amendment No. 2 to the Company's Form 10 filed
on February 6, 1995.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STRATTEC SECURITY CORPORATION (Registrant)

Date: November 11, 1997
By /S/ John G. Cahill
-----------------------------------

John G. Cahill
Executive Vice President,
Chief Financial Officer
Treasurer and Secretary
(Principal Accounting Officer)
```

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