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            SECURITIES AND EXCHANGE COMMISSION
            WASHINGTON, DC 20549
                    FORM 10-Q
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended December 27, 1998
    or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
    EXCHANGE ACT OF 1934
For the transition period from to
                Commission File Number 0-25150
                    STRATTEC SECURITY CORPORATION
            (Exact Name of Registrant as Specified in Its Charter)
            WISCONSIN 39-1804239
(State of Incorporation) (I.R.S. Employer Identification No.)
            3333 WEST GOOD HOPE ROAD, MILWAUKEE, WI 53209
                (Address of Principal Executive Offices)
                    (414) 247-3333
                    (Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. YES X NO
                                    -- --
Indicate the number of shares outstanding of each of the issuer's classes of
common stock as of the latest practicable date.
Common stock, par value $0.01 per share: 5,626,092 shares outstanding as of
December 27, 1998.
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FORM 10-Q
December 27, 1998

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Item 1 Financial Statements

STRATTEC SECURITY CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Per Share Amounts)

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } 27, \\ & 1998 \end{aligned}$ |  | $\begin{gathered} \text { December } \\ 1997 \end{gathered} \text { 28, }$ |  | $\begin{array}{r} \text { December } 27, \\ 1998 \end{array}$ |  | December 28, 1997 |  |
|  | (unaudited) |  |  |  | (unaudited) |  |  |  |
| Net sales |  | 54,529 |  | \$ 49,722 | \$ | 94,891 | \$ | 92,590 |
| Cost of goods sold |  | 42,156 |  | 39,580 |  | 73,683 |  | 73,960 |
| Gross profit |  | 12,373 |  | 10,142 |  | 21,208 |  | 18,630 |
| Engineering, selling and administrative expenses |  | 5,030 |  | 4,741 |  | 9,716 |  | 9,388 |
| Income from operations |  | 7,343 |  | 5,401 |  | 11,492 |  | 9,242 |
| Interest income |  | 232 |  | 46 |  | 476 |  | 55 |
| Interest expense |  | -- |  | (7) |  | -- |  | (19) |
| Other income (expense), net |  | (55) |  | 13 |  | 17 |  | (15) |
| Income before provision for income taxes |  | 7,520 |  | 5,453 |  | 11,985 |  | 9,263 |
| Provision for income taxes |  | 2,858 |  | 2,020 |  | 4,510 |  | 3,432 |
| Net income |  | 4,662 |  | \$ 3,433 | \$ | 7,475 | \$ | 5,831 |
| Earnings per share: Basic |  | 0.83 |  | \$ 0.60 | \$ | 1.32 | \$ | 1.02 |

The accompanying notes are an integral part of these consolidated statements.

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STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
    CONSOLIDATED BALANCE SHEETS
(In Thousands)
```


## ASSETS

```
Current Assets:
    Cash and cash equivalents
    Receivables, net
            Inventories-
            Finished products
            Work in process
            Raw materials
            LIFO adjustment
            Total inventories
    Customer tooling in progress
    Other current assets
            Total current assets
Property, plant and equipment
Less: accumulated depreciation
    Net property, plant and equipment
```

LIABILITIES AND SHAREHOLDERS' EQUITY
Current Liabilities:
$\begin{array}{lrr}\text { Accounts payable } & \text { \$ } & 15,688 \\ \text { Environmental } & 2,834 \\ \text { Other accrued liabilities } & 9,848\end{array}$
Total current liabilities
December 27,
1998
(unaudited)
\$ 17,537
17,53
29,850

| 3,727 | 5,114 |
| ---: | ---: |
| 13,618 | 11,204 |
| 1,066 | 1,179 |
| $(2,700)$ | $(2,535)$ |
| ----- | 14,962 |
| 15,711 | 8,692 |
| 8,955 | 4,349 |
| 4,513 | ------ |
| $----16,566$ | 68,058 |


| 15,688 | $\$$ |
| ---: | ---: |
| 2,834 | 2,873 |
| 9,848 | 9,775 |
| --------- |  |
| 28,370 | 25,105 |
|  |  |
| 357 | 357 |
| 12,934 | 12,138 |

Deferred Income Taxes
Accrued pension and postretirement obligations
Shareholders' equity
Common stock, authorized $12,000,000$ shares $\$ .01$ par value,
issued 5,895,178 shares at December 27, 1998, and
5, 877,150 shares at June 28, 1998
Capital in excess of par value
Retained earnings
Cumulative translation adjustments
Less: treasury stock, at cost $(269,086$ shares at December 27
1998 and 152,307 shares at June 28,1998 )
rotal shareholders' equity

| 59 | 59 |
| :---: | :---: |
| 42,899 | 42,489 |
| 39,911 | 32,436 |
| $(1,863)$ | $(1,863)$ |
| $(5,925)$ | $(2,723)$ |
| 75,081 | 70,398 |
| \$ 116,742 | \$ 107,998 |

The accompanying notes are an integral part of these consolidated balance sheets.

## STRATTEC SECURITY CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (In Thousands)



The accompanying notes are an integral part of these consolidated statements.

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BASIS OF FINANCIAL STATEMENTS

STRATTEC SECURITY CORPORATION (the "Company") designs, develops,
manufacturers and markets mechanical locks, electro-mechanical locks and related security products for major automotive manufacturers. The accompanying financial statements reflect the consolidated results of the Company, its wholly owned Mexican subsidiary, and its foreign sales corporation.


#### Abstract

In the opinion of management, the accompanying unaudited financial statements contain all adjustments which are of a normal recurring nature, necessary to present fairly the financial position as of December 27, 1998, and the results of operations and cash flows for the period then ended. All significant intercompany transactions have been eliminated. Interim financial results are not necessarily indicative of operating results for an entire year.

Certain amounts previously reported have been reclassified to conform to the December 27,1998 presentation.

EARNINGS PER SHARE (EPS)

A reconciliation of the components of the basic and diluted per-share computations follows (in thousands, except per share amounts):


|  | Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 27, 1998 |  |  | December 28, 1997 |  |  |
|  | Net <br> Income | Shares | Per-Share Amount | Net Income | Shares | Per-Share Amount |
| Basic Earnings Per Share | \$7,475 | 5,657 | \$1.32 | \$5,831 | 5,696 | \$1.02 |
| Stock Options |  | 153 |  |  | 145 |  |
| Diluted Earnings Per Share | \$7,475 | 5,810 | \$1.29 | \$5,831 | 5,841 | \$1.00 |
|  | Three Months Ended |  |  |  |  |  |
|  | December 27, 1998 |  |  | December 28, 1997 |  |  |
|  | Net <br> Income | Shares | $\begin{aligned} & \text { Per-Share } \\ & \text { Amount } \end{aligned}$ | Net Income | Shares | $\begin{aligned} & \text { Per-Share } \\ & \text { Amount } \end{aligned}$ |
| Basic Earnings Per Share | \$4,662 | 5,613 | \$0.83 | \$3,433 | 5,716 | \$0.60 |
| Stock Options |  | 146 |  |  | 157 |  |
| Diluted Earnings Per Share | \$4,662 | 5,759 | \$0.81 | \$3,433 | 5,873 | \$0.59 |

Options to purchase 185,070 shares of common stock at prices ranging from $\$ 27.63$ to $\$ 37.88$ per share and 80,000 shares of common stock at $\$ 31.98$ per share were outstanding as of December 27, 1998, and December 28, 1997, respectively, but were not included in the computation of diluted EPS because the options' exercise prices were greater than the average market price of the common shares.

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Item 2
STRATTEC SECURITY CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS
OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following Management's Discussion and Analysis should be read in conjunction with the Company's accompanying Financial Statements and Notes thereto and the Company's 1998 Annual Report. Unless otherwise indicated, all references to years refer to fiscal years.

Three months ended December 27,1998 compared to the three months ended December 28, 1997

Net sales for the three months ended December 27,1998 were $\$ 54.5$ million, an increase of 10 percent compared to net sales of $\$ 49.7$ million for the three months ended December 28, 1997. Several daily and weekly shipping records were set and then exceeded during the current quarter. The strong shipments were primarily the result of continued robust vehicle build schedules at customers' plants, higher value content on locksets the Company supplies and General Motors Corporation's actions to replenish vehicle inventory balances following its labor disruptions during the past summer and early fall. Sales to General Motors Corporation were $\$ 25.9$ million, an increase of 4 percent over very strong sales levels in the prior year quarter. Sales to the Ford Motor Company increased 16 percent to $\$ 14.0$ million, and sales to DaimlerChrysler Corporation increased $11 \%$ to $\$ 7.5$ million due to both increased unit production at these two customers and a more favorable product mix.

Gross profit as a percentage of net sales was 22.7 percent in the current quarter compared to 20.4 percent in the prior year quarter. The prior year quarter included a charge of $\$ 750,000$ related to cash payments to the Company's represented employees upon ratification of a new collective bargaining agreement. The charge reduced the prior year quarter gross profit margin by 1.5 percentage points. Additional improvement in the gross profit margin resulted from the cost of zinc, which the company uses at a rate of approximately 1 million pounds per month, being substantially lower than the prior year quarter levels. The average price per pound was approximately $\$ .50$ in the current quarter compared to approximately $\$ .69$ in the prior year quarter.

Engineering, selling and administrative expenses were $\$ 5.0$ million in the current quarter compared to $\$ 4.7$ million in the prior year quarter. The increase was primarily related to the addition of associates to support current and future programs, and the recruiting costs to bring these associates on board.

Income from operations was $\$ 7.3$ million in the current quarter, compared to $\$ 5.4$ million in the prior year quarter. Income from operations increased reflecting the increased sales volume and improved gross profit margin as previously discussed above.

The effective income tax rate for the three months ended December 27, 1998 was 38.0 percent compared to 37.0 percent for the three months ended December 28, 1997. The increase is due to an increase in the federal statutory tax rate resulting from higher net income levels as well as an increase in the state effective tax rate. The overall effective rate differs from the federal statutory tax rate primarily due to the effects of state income taxes.

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Six months ended December 27,1998 compared to the six months ended December 28 , 1997

Net sales for the six months ended December 27, 1998 were $\$ 94.9$ million, an increase of 2 percent compared to net sales of $\$ 92.6$ million for the six months ended December 28, 1997. Sales to DaimlerChrysler Corporation increased $\$ 2.2$ million or 19 percent, and sales to the Ford Motor Company increased \$1.9 million or 8 percent due to increased unit production at these two customers and a more favorable product mix. Sales to General Motors Corporation decreased $\$ 3.3$ million or 7 percent due to labor disruptions at this customer in the first quarter of the current fiscal year. The Company began production volume shipments to Mitsubishi Motor Manufacturing of America early in the current
fiscal year in support of the launch of the 1999 Gallant. This is the Company's initial program with Mitsubishi.

Gross profit as a percentage of net sales was 22.3 percent in the six months ended December 27,1998 compared to 20.1 percent in the prior year period. The prior year period included a charge of $\$ 750,000$ related to cash payments to the Company's represented employees upon ratification of a new collective bargaining agreement. Additional improvement in the gross profit margin resulted from the cost of zinc, which the company uses at a rate of approximately 1 million pounds per month, being substantially lower than the prior year period levels. The average price per pound was approximately $\$ 54$ in the six months ended December 27,1998 compared to approximately $\$ .74$ in the six months ended December 28, 1997. Also contributing to the improved gross profit margin was the devaluation of the Mexican peso during the first quarter of the current fiscal period which resulted in lower U.S. dollar costs for the Mexican assembly operations. The rate of inflation in Mexico during the 12 months ended September, 1998 was approximately 14 percent. However, the average U.S. dollar/Mexican peso exchange rate increased to approximately 9.50 in the first quarter of the current fiscal year from approximately 7.85 in the first quarter of the prior year.

Engineering, selling and administrative expenses were $\$ 9.7$ million in the current year period compared to $\$ 9.4$ million in the prior year period. The increase was primarily related to the addition of associates to support current and future programs, and the recruiting costs to bring these associates on board.

Income from operations was $\$ 11.5$ million in the six months ended December 27, 1998, compared to $\$ 9.2$ million in the six months ended December 28, 1997. Income from operations increased reflecting the increased sales volume and improved gross profit margin as previously discussed above.

The effective income tax rate for the six months ended December 27, 1998 was 37.6 percent compared to 37.0 percent for the six months ended December 28, 1997. The increase is due to an increase in the federal statutory tax rate resulting from higher net income levels as well as an increase in the state effective tax rate. The overall effective rate differs from the federal statutory tax rate primarily due to the effects of state income taxes.

## Liquidity and Capital Resources

The Company generated cash from operating activities of $\$ 9.4$ million in the six months ended December 27,1998 which is consistent with cash generated from operating activities in the prior year period.

The Company's investment in accounts receivable increased by approximately $\$ 4.6$ million to $\$ 29.9$ million at December 27,1998 , as compared to $\$ 25.3$ million at June 28, 1998, due to higher sales levels in the current quarter as compared to the fourth quarter of fiscal 1998 during which sales were negatively impacted by labor disruptions at General Motors Corporation. Inventories increased by approximately $\$ 750,000$ at December 27,1998 , as compared to June 28, 1998 , in support of increased sales levels.

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Capital expenditures during the six months ended December 27,1998 were $\$ 3.8$ million compared to $\$ 4.0$ million during the six months ended December $28,1997$. The Company anticipates that capital expenditures will be approximately $\$ 7$ million to $\$ 8$ million in 1999 , primarily in support of requirements for new product programs.

The Board of Directors of the Company authorized a stock repurchase program to buy back up to 589,395 outstanding shares. A total of 271,500 shares
have been repurchased as of December 27, 1998, at a cost of approximately $\$ 6.0$ million. Additional repurchases may occur from time to time. Funding for the repurchases was provided by cash flow from operations and borrowings under existing credit facilities.

The Company has a $\$ 25$ million unsecured, revolving credit facility (the "Credit Facility") which expires October 2001. There are no outstanding borrowings under the Credit Facility at December 27, 1998. Interest on borrowings under the Credit Facility are at varying rates based, at the Company's option, on the London Interbank Offering Rate, the Federal Funds Rate, or the bank's prime rate. The credit facility contains various restrictive covenants including covenants that require the Company to maintain minimum levels for certain financial ratios such as tangible net worth, ratio of indebtedness to tangible net worth and fixed charge coverage. The Company believes that the Credit Facility will be adequate, along with cash flow from operations, to meet its anticipated capital expenditure, working capital and operating expenditure requirements.

The Company has not been significantly impacted by inflationary pressures over the last several years, except for zinc and Mexican assembly operations as noted elsewhere in the Management's Discussion and Analysis.

## Year 2000 Compliance

The Company has developed a plan to address company-wide Year 2000 readiness. The plan addresses operating systems, manufacturing operations, customers and suppliers. The Company has made significant progress toward completion of this plan and anticipates being Year 2000 compliant during fiscal 1999. All modifications to the operating systems and related hardware to be compliant with the requirements to process transactions in the Year 2000 are complete. The operating systems, as modified, are currently in use throughout the Company. Verification that all equipment used in the manufacturing operations is Year 2000 compliant has been completed. A Year 2000 readiness questionnaire has been distributed to all suppliers and a risk analysis has been prepared for each supplier based on the completed questionnaires. On-site assessments are being performed for all high risk suppliers. Based on the results of the on-site assessments, alternate sources will be identified as necessary.

The Company is participating in a program coordinated by the Automotive Industries Action Group ("AIAG"), a group sponsored by General Motors Corporation, Chrysler Corporation and the Ford Motor Company. Based upon the guidelines of a Year 2000 Readiness Self-Assessment developed by the AIAG, the Company is classified as a low risk supplier in relation to Year 2000 compliance.

The cost incurred to date by the Company to become Year 2000 compliant is not material to its financial condition or results of operations. In addition, the Company does not expect that its future additional cost to become Year 2000 compliant will be material to its financial condition or results of operations.

## Mexican Operations

The Company has assembly operations in Juarez, Mexico. Since December 30, 1996, the functional currency of the Mexican operation has been the U.S. dollar, as Mexico is currently considered to be a highly inflationary economy in accordance with Statement of Financial Accounting Standard (SFAS) No. 52, "Foreign Currency Translation." The effect of currency fluctuations in the remeasurement process is included in the determination of income. The effect of currency fluctuations included in the determination of income is not material.

Prior to December 30, 1996, the functional currency of the Mexican operation was the Mexican Peso. The effects of currency fluctuations resulted in adjustments to the U.S. dollar value of the Company's net assets and to the equity accounts in accordance with SFAS No. 52.

## Forward Looking Statements

A number of the matters and subject areas discussed in this Form 10-Q that are not historical or current facts deal with potential future circumstances and developments. These include expected future financial results, liquidity needs, financing ability, planned capital expenditures, management's or the Company's expectations and beliefs, and similar matters discussed in the Company's Management Discussion and Analysis of Results of Operations and Financial Condition. The discussions of such matters and subject areas are qualified by the inherent risk and uncertainties surrounding future expectations generally, and also may materially differ from the Company's actual future experience.

The Company's business, operations and financial performance are subject to certain risks and uncertainties which could result in material differences in actual results from the Company's current expectations. These risks and uncertainties include, but are not limited to, general economic conditions, demand for the Company's products, competitive and technological developments, foreign currency fluctuations, Year 2000 compliance issues and costs of operations.

Item 3 Quantitative and Qualitative Disclosures About Market Risk

The Company does not utilize financial instruments for trading purposes and holds no derivative financial instruments which would expose the Company to significant market risk. The Company has not had outstanding borrowings since December 1997. The Company has been in an investment position since this time and expects to remain in an investment position for the foreseeable future. There is therefore no significant exposure to market risk for changes in interest rates. The Company is subject to foreign currency exchange rate exposure related to the Mexican assembly operations as discussed in the Management's Discussion and Analysis of Results of Operations and Financial Condition.

Item 1 Legal Proceedings - None

Item 2 Changes in Securities and Use of Proceeds - None

Item 3 Defaults Upon Senior Securities - None

Item 4 Submission of Matters to a Vote of Security Holders -

At the Company's Annual Meeting held on October 22, 1998, the shareholders voted to elect Frank J. Krejci as a director for a term to expire in 2001. The number of votes cast for and withheld in the election were 5,474,680 and 21,559, respectively.

Item 5 Other Information - None

Item 6 Exhibits and Reports on Form 8-K
(a) Exhibits

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3.1* Amended and Restated Articles of Incorporation of the
                Company
3.2* By-Laws of the Company
4.1* Rights Agreement dated as of February 6, 1995 between the
                Company and Firstar Trust Company, as Rights Agent
27 Financial Data Schedule
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(b) Reports on Form 8-K - None

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* Incorporated by reference to Amendment No. 2 to the Company's Form 10 filed on February 6, 1995.

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 5, 1999
STRATTEC SECURITY CORPORATION
(Registrant)
By /S/ Patrick J. Hansen
Patrick J. Hansen
Vice President,
Chief Financial Officer,
Treasurer and Secretary
(Principal Accounting and
Financial Officer)

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